EOI/BD/IASC/2026 **22nd Oct 2026**

EOI for "Empanelment of Business Development Partners" to collaborate with IASC SSC for its various Value-added services.

IASC Sector Skill Council (IASC SSC) invites proposals from corporates, business entities, Consultants, Training Partners, As sessment Agencies and other competent professionals for selection of Business Development Partners to be empanelled with IASC Sector Skill Council for providing various value-added services as listed in this RFP. Besides these Bidders can also apply for other related services.

This empanelment aims to establish a network of capable partners to participate in the skill development of human resource to make India Skill Capital of World

About IASC SSC:

IASC Sector Skill Council is an industry-led, not-for-profit organization under the aegis of the Ministry of Skill Development and Entrepreneurship (MSDE), Government of India, representing four Industry sub-sectors Instrumentation, Automation, Surveillance and Communication (IASC). The Council is expanding its activities and working consistently towards improving the delivery of various skilling initiatives to contribute significantly in creating pool of skilled workforce in IASC domain.

More about the RFP:

A. **Scope of Work (Vertical wise)**

Verticals:

I. **Study the various schemes of government of India and extend their services to generate business from State Government, CSR of industry, Public sector undertakings and central Government for training and assessment.**

II. **To do research in collaboration with IASC team to update the Occupational Mapping of Skilled resources, Assist in Development of Qps, Industry Validation etc,..**

III. **To prepare Special Projects for Skilling**

IV. **IASC is aggressively working on Multidisciplinary programme to meet the growing requirement of consultancy in Finance sector, Energy sector ,Security & Surveillance sector and communication sector. We invite the organisations/ professionals for empanelled with IASC to meet out the growing demand of resources in the country**

V. **IASC publishes RNI registered "SKILL POWER" magazine covering skilling, technology , economy, policy etc. The magazine is widely circulated. We invite partners/individuals having experience in media & publication for content writing, getting relevant articles for the magazine from the industry leaders/professionals and business generation through advertisements.**

B. Eligibility Criteria

a. Registered entity (Company/LLP/NGO/Consultancy/Agency/ Individuals) with valid PAN.

b. The bidder should have minimum 5 years' experience in above listed categories of Scope of works.

c. Entity should have successfully executed at least three relevant projects.

d. In order to spur innovation and entrepreneurship, there will be start up category where relaxation in experience shall be allowed as per policy.

C. **Documents requirements (**The proposal should be accompanied by the following documents)

a. EOI processing fees of Rs. 5000/- Nonrefundable.

b. Authorization letter issued in favor of signing authority on behalf of the bidder.

c. Cover letter expressing the bidder interest for the empanelment with IASC SSC and showing the services for which the bidder is willing to get empanelment.

d. Letter required to state explicitly if they wish to be considered under the special start up category

e. Copy of PAN card

f. Organization Profile and Contact Information (Submit Individual profile in case of Individual consultant/Professional)

g. Not backlisted or terminated declaration

h. Last three years ITRs

i. GST No. if available

j. Proposed Approach and Area of Operation

k. List of Industries/ organizations connects

l. Concept note on services proposed.

m. Bider can apply for any one of the segments of scope of work or all the segments of scope of work in one application

Bidder shall submit their EOI by registered post/ courier/ by hand in the sealed envelope to the office of CEO at the following address clearly mentioning "Documents for Empanelment of Business Development Partners ", along with the Bid Number.

IASC Sector Skill Council
324, U.S. Complex
Jasola (Opposite Apollo Hospital)
New Delhi – 110076

Bank Details for transfer of RFP fees to participation in bidding process:

Bank : Kotak Mahindra Bank
Name: Instrumentation Automation Surveillance and Communication Sector Skill Council
Account No : 0011713500
IFSC : KKBK0004589

The bid can also be through mail at manager.operations@iascsectorskillcouncil.in

D. Evaluation & Empanelment

This is a rolling EOI and the short-listed applications would be invited on the 3rd Monday of each month for a presentation to the Council for further consideration.

E. Contact for Clarification

Mr. Ashish Sanwal

Email:- manager.operations@iascsectorskillcouncil.in